

	Association Financial Services	Funding Company X	Collection Company Y	Collection Attorney
A licensed and insured collection company	✓	X	✓	?
Will fund up to 100% of the lesser of 6 months of maintenance fees or 1 percent of the first mortgage	✓	X	X	X
Does not charge an origination fee for funding	No Fee	\$\$\$	Offers no funding	Offers no funding
Advances the cost deposits to foreclose	✓	X	✓	X
Guarantees that if legal costs & fees are not collected, that the association is not responsible for paying them.	✓	✓	✓	X
Is very transparent regarding its collections costs & fees due from the delinquent unit owner	✓	X	X	X
Has a complete suite of collections, financing & funding services	✓	X	X	X
Has a statewide network of the most qualified collections attorneys	✓	X	X	X
Has its own proprietary collections software designed specifically for community associations	✓	X	X	X
Services both HOAs & condo associations	✓	X	✓	✓
Has a responsive call center staffed by trained & accredited collections professionals	✓	X	X	X
Was selected to provide collections expertise to an A-Rated company that is the country's first to insure against future maintenance fee delinquencies	✓	X	X	X
Pursues unit owners who have been foreclosed upon for a personal judgement (Write-Off Recovery™)	✓	X	X	At additional cost